# **BÉLL POTTER**

#### Analyst

TS Lim 612 8224 2810

#### Authorisation

Sam Brandwood 612 9255 2850

# **Commonwealth Bank** (CBA)

1H22 result preview

### Recommendation

Hold (Buy)
Price
\$101.76
Target (12 months)
\$108.00 (previously \$106.00)

#### **GICS Sector**

#### **Banks**

Expected Return	
Capital growth	6.1%
Dividend yield	3.6%
Total expected return	9.7%
Company Data & Ratios	
Enterprise value	n/m
Market cap	\$173,642m
Issued capital	1,706m
Free float	100%
Avg. daily val. (52wk)	\$283.2m
12 month price range	\$81.56 -
	6440 40
	\$110.19

# Price Performance

	(1m)	(3m)	(12m)
Price (A\$)	97.95	103.42	82.90
Absolute (%)	3.89	-1.61	22.75
Rel market (%)	4.05	-4.21	10.72

# \$120.0 \$110.0 \$100.0 \$90.0 \$80.0 \$70.0 \$60.0 \$50.0 \$40.0 Jan Apr Jul Oct Jan Apr Jul Oct 20 20 20 20 21 21 21 21 —CBA S&P 300 Rebased

SOURCE: IRESS

# Expecting \$4.38bn cash NPAT, 162¢ interim dividend

CBA's result will come out on Wednesday 9 February 2022 and our forecasts are: 1) statutory NPAT \$4.68bn; 2) cash NPAT (including discontinued operations and one-offs) \$4.38bn; 3) cash EPS (including discontinued operations and one-offs) 247¢; 4) cash NPAT (continuing operations) \$4.38bn; 5) cash EPS (continuing operations) 247¢; 6) interim dividend 162¢ fully franked (payout ratio 66%); 7) ROE (continuing operations) 11.4%; 8) NIM (continuing operations) 1.93%; 9) loan impairment expense (LIE) \$0.32bn/8bp GLA; and 10) CET1 ratio 11.4%.

We forecast 1H22 cash NPAT of \$4.38bn with no change in the number after excluding notable items. This is roughly double that of \$2.20bn actual in 1Q22, so no surprises here – operating income down 1% but flat excluding AHL and operating expense down 1%. Excluding notable items, operating income (vs. 1H21) grew by 0.2% but was surpassed only by operating expense growth of 2.4% (including notable items, this was however a better bet at +0.2% and -2.0% respectively). The mix was the other way around in relation to 2H21, being 1.7% lower in operating income but a better cost outcome of only 0.8%. Loan impairment expense may have been negative in 2H21 but 1Q22 showed a slight expense of \$105m or only 5bp, helped by a broadly unchanged credit provision. Overall, the changes were evenly matched leading to a doubling in cash earnings in the first quarter.

# \$108.00 price target but rating is now a Hold

One major change lies in FY22 forecast numbers, having reduced cash earnings by 6%. This is based on 3% lower operating income (mainly NIM down by 5bp to 1.94%) and slightly higher operating expense of 2%. As for FY24 and beyond, the changes are positive with higher income (and lower loan impairment expense in FY25) that more than offset higher expenses. Net of minor changes in the composite valuation, we have upped the valuation and price target to \$108.00. Based on a 12-month TSR of less than 15%, we have however shifted the rating from Buy to Hold.

Earnings Forecast				
Year end 30 June	2021	2022e	2023e	2024e
NPAT (reported) (A\$m)	8,843	9,316	9,728	10,235
NPAT (cash, continuing) (A\$m)	8,653	8,718	9,130	9,637
EPS (cash, continuing) (A¢)	489	501	535	565
EPS (cash) growth (%)	20%	3%	7%	6%
PER (x)	20.8	20.3	19.0	18.0
P/Book (x)	2.2	2.3	2.2	2.1
P/NTA (x)	2.4	2.5	2.4	2.3
Dividend (A¢)	350	374	403	426
Yield (%)	3.4%	3.7%	4.0%	4.2%
ROE (continuing) (%)	11.5%	11.6%	11.9%	12.0%
NIM (continuing) (%)	2.03%	1.94%	1.94%	1.95%
Franking (%)	100.0%	100.0%	100.0%	100.0%
SOURCE: BELL POTTER SECURITIES ESTIMATES				

# 1H22 result preview

# Expecting \$4.38bn cash NPAT, 162¢ interim dividend

CBA's result will come out on Wednesday 9 February 2022 and our forecasts are:

- Statutory NPAT \$4.68bn;
- Cash NPAT (including discontinued operations and one-offs) \$4.38bn;
- Cash EPS (including discontinued operations and one-offs) 247¢;
- Cash NPAT (continuing operations) \$4.38bn;
- Cash EPS (continuing operations) 247¢;
- Interim dividend 162¢ fully franked (payout ratio 66%);
- ROE (continuing operations) 11.4%;
- NIM (continuing operations) 1.93%;
- Loan impairment expense (LIE) \$0.32bn/8bp GLA; and
- 10. CET1 ratio 11.4%.

We forecast 1H22 cash NPAT of \$4.38bn with no change in the number after excluding notable items. This is roughly double that of \$2.20bn actual in 1Q22, so no surprises here - operating income down 1% but flat excluding AHL (with above system growth offsetting margin pressure and lower non-interest income) and operating expense down 1% (lower remediation costs more than offset higher staff expenses). Excluding notable items, operating income (vs. 1H21) grew by 0.2% but was surpassed by operating expense growth of 2.4% (including notable items, this was however a better bet at +0.2% and -2.0% respectively).

The mix was the other way around in relation to 2H21, being 1.7% lower in operating income but a better cost outcome of only 0.8%. Loan impairment expense may have been negative in 2H21 but 1Q22 showed a slight expense of \$105m or only 5bp, helped by broadly unchanged credit provisions. Overall, the changes were evenly matched leading to a doubling in cash earnings in the first quarter.

Table 1 - Implied 1H22						
CBA Y/E 30 June (cash basi continuing operations, \$m)	S,	1H21a	2H21a	1H22e		Movement 1H22e vs. 2H21a
Operating income	As reported	11,961	12,195	11,983	0.2%	-1.7%
	Mortgage Broking consolidation & other	0	0	0		
	Operating income excluding notable items	11,961	12,195	11,983	0.2%	-1.7%
Operating expenses	As reported	5,591	5,768	5,479	-2.0%	-5.0%
	0	0	0			
	Mortgage Broking consolidation	0	0	0		
	Customer remediation	-242	-333	0		
	Risk & compliance uplifts	0	0	0		
	Operating expense excluding customer remediation	5,349	5,435	5,479	2.4%	0.8%
Loan impairment expense (LII	≣)	882	-328	318	-63.9%	n/m
Cash NPBT excluding notable	5,730	7,088	6,185	7.9%	-12.7%	
Cash NPAT as reported	3,868	4,785	4,378	13.2%	-8.5%	
Statutory NPAT as reported		3,759	5,084	4,677	24.4%	-8.0%
SOURCE: COMPANY DATA AND BELL POT	TTER SECURITIES ESTIMATES					



#### 1Q22 numbers

To recap, unaudited 1Q22 figures include: 1) statutory NPAT ~\$2.30bn; 2) cash NPAT ~\$2.20bn; 3) operating income and operating expense down by 1% each way; 4) stable credit quality with loan impairment expense \$0.10bn or 5bp GLA; 5) strong balance sheet – 74% customer deposit funding ratio, 131% NSFR and 132% LCR; and 6) Level 2 CET1 capital 12.5% – net of final dividend and buyback, the ratio would be 11.2% but climbing back to over 11.5% with announced asset sales.

Operating income was 1% lower with 1% higher net interest income offset by lower non-interest income. Growth may have been ahead of system in core markets at \$17.0bn but this was offset by lower NIM (mainly due to higher liquid assets, home loan competition, switching to lower margin fixed rate loans and the overall impact of low interest rates). Non-interest income was 8% lower due to the removal of AHL, the reversal of minority gains and reduced retail lending fees and commissions linked to COVID-19. Excluding these, it was around flat.

Operating expense was down by 1% and driven by lower remediation costs. Excluding these, it was 3% higher mainly due to staff expenses (i.e. lower annual leave taken from COVID-19 and staff needed to cope with higher volumes and other strategic priorities) plus additional working days. As announced previously, the loan impairment expense was still only \$105m (both lower consumer (unsecured arrears linked to reduced spending) and lower home loan arrears (including the impact of new temporary loan repayment deferral arrangements).

# Level 2 CET1 capital at 11.4%

As usual, balance sheet remained in good shape and Level 2 CET1 ratio was forecast at 11.4% at the end of 1H22 (main changes being the \$6.0bn share buyback and net of asset growth). The bank will still target a full year payout ratio of 70-80% of cash NPAT. Net of previously announced divestments to do with Colonial First State (sale of 55% to be completed at the end of calendar year 2021) and Comminsure General Insurance (divestment to be completed the second half of calendar year 2022), this will further add to capital. Our 11.4% assumes this level less half of net asset growth.

# \$108.00 price target but rating is now a Hold

One major change lies in FY22 forecast numbers, having reduced cash earnings by 6%. This is based on 3% lower operating income (mainly NIM down by 5bp to 1.94%) and slightly higher operating expense of 2%. As for FY24 and beyond, the changes are positive with higher income (and lower loan impairment expense in FY25) that more than offset higher expenses. Net of minor changes in the composite valuation, we have upped the valuation and price target to \$108.00. Based on a 12-month TSR of less than 15%, we have however shifted the rating from Buy to Hold.

Table 2 – Composite valuation									
Composite Valuation	Value (\$m)	Per share	Weighting	Composite value per share					
DCF	153,891	\$90.18	25%	\$22.55					
Dividend yield (sustainable)	196,479	\$115.14	25%	\$28.79					
ROE (sustainable)	189,169	\$110.86	25%	\$27.71					
Sum-of-Parts	170,925	\$100.17	25%	\$25.04					
Surplus capital *	5,307	\$3.11		\$3.11					
Total				\$107.20					
* Less estimated capital deductions									

SOURCE: COMPANY DATA AND BELL POTTER SECURITIES ESTIMATES

Table 3 – SOP valuation				
SOP Valuation	FY23e NPAT	Pros. PE (times)	Value (\$m)	Per share
Retail Banking	4,638	18.0	83,483	\$48.92
B&PB / IB&M	3,604	18.5	66,673	\$39.07
Wealth Management	0	0.0	-	-
New Zealand	1,187	17.5	20,769	\$12.17
Other	-298	-	-	-
Total	9,130	18.7	170,925	\$100.17

SOURCE: COMPANY DATA AND BELL POTTER SECURITIES ESTIMATES



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Commonwealth Bank		FY22e			FY23e			FY24e		FY25e		
Y/e June 30 (\$m)	Current	Previous	Change									
Profit & Loss (continuing)												
Net interest income	18,902	19,453	-3%	19,420	19,503	0%	19,954	19,572	2%	20,503	20,028	2%
Other income	5,253	5,265	0%	5,507	5,378	2%	5,798	5,491	6%	5,942	5,608	6%
Total operating income	24,156	24,718	-2%	24,928	24,881	0%	25,751	25,063	3%	26,445	25,635	3%
Operating expenses	-11,111	-10,914	-2%	-10,914	-10,805	-1%	-10,886	-10,789	-1%	-10,827	-10,691	-1%
Loan impairment expense	-728	-729	0%	-1,113	-1,109	0%	-1,250	-1,229	-2%	-1,285	-1,352	5%
Net profit before income tax	12,316	13,075	-6%	12,900	12,967	-1%	13,616	13,046	4%	14,334	13,592	5%
Corporate tax expense	-3,598	-3,819	6%	-3,770	-3,789	0%	-3,979	-3,810	-4%	-4,188	-3,969	-5%
Investment experience	0	0	n/a									
NPAT (cash basis)	8,718	9,256	-6%	9,130	9,179	-1%	9,637	9,235	4%	10,145	9,623	5%
DPS (cps)	374	394	-5%	403	415	-3%	426	430	-1%	448	445	1%
EPS (cash basis) (cps)	501	532	-6%	535	538	-1%	565	541	4%	595	564	5%
Payout ratio	75%	74%	1%	75%	77%	-2%	75%	79%	-4%	75%	79%	-4%
ROE	11.6%	12.2%	-0.7%	11.9%	11.9%	0.0%	12.0%	11.6%	0.5%	12.2%	11.6%	0.5%
NIM	1.94%	1.99%	-0.05%	1.94%	1.95%	-0.01%	1.95%	1.92%	0.03%	1.95%	1.93%	0.03%
Cost ratio	46%	44%	-2%	44%	43%	0%	42%	43%	1%	41%	42%	1%
Impairment expense as % of GLA	0.09%	0.09%	0.00%	0.13%	0.13%	0.00%	0.14%	0.14%	0.00%	0.14%	0.15%	0.01%
Effective tax rate	29%	29%	0%	29%	29%	0%	29%	29%	0%	29%	29%	0%

SOURCE: COMPANY DATA AND BELL POTTER SECURITIES ESTIMATES

# **Commonwealth Bank**

# **Company description**

CBA is Australia's leading integrated financial services organisation, providing banking and wealth management (funds management, superannuation, insurance and investment advice) products and services to over 10m customers. It currently occupies pole positions in home lending and retail deposits. The bank's strategic strengths of scale, brand and diversified mix is supported by an irreplaceable infrastructure consisting of over 1,100 branches, 3,800 Australia Post agencies and nearly 3,600 ATMs.

## Investment strategy

CBA's strategy is built upon continuous service and sales improvement backed by IT and operational excellence, and a leadership position in retail banking. Incremental value add is expected to come from opportunities in the SME banking, ECM / DCM and wealth management space (particularly in advice, private banking and life risk where the market is 80% underinsured) and selective Asian expansion (East Asia and Singapore).

#### **Valuation**

The price target is based on a composite valuation of DCF, dividend yield, ROE and Sum-of-Parts weighted equally.

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Wealth Management	0	0.0	-	-
New Zealand	1,187	17.5	20,769	\$12.17
Other	-298	-	-	-
Total	9,130	18.7	170,925	\$100.17

SOURCE: COMPANY DATA AND BELL POTTER SECURITIES ESTIMATES

# **SWOT** analysis

### Strengths

- Retail and business banking (sales and service);
- 2. Strong management and execution capabilities;
- 3. Cost discipline;
- Lower risk banking assets; and
- 5. IT capabilities.

#### Weaknesses

- WA market although recovering slowly; and
- 2. Ongoing liquidity drag in a low rate environment that is a systemic issue.

## **Opportunities**

- 1. Value add from ECM / DCM opportunities in capitalising on the bank's AA- rating and balance sheet strength;
- 2. Selected capital-light offshore e-banking opportunities; and
- 3. Leveraged to the strength of NSW and VIC economies.

#### **Threats**

- 1. Macroeconomic factors such as higher unemployment and slowing credit growth;
- 2. COVID-19 fallout;
- 3. Changes in regulatory environment;
- 4. Disruptors;
- 5. Negative fallout from offshore regulator civil actions and domestic class actions;
- 6. Bank re-regulation; and
- 7. Some sovereign risk.

## **Sensitivities**

Table 7 – Sensitivities									
Y/e June 30	2022e	2023e	2024e	2025e	2026e	2027e	2028e	2029e	2030e
Sensitivities									
Group NIM +10bp									
- NPAT upside (cash basis)	7.8%	7.7%	7.4%	7.2%	7.1%	7.1%	7.0%	7.0%	7.0%
- Price target upside	\$8.47	\$8.28	\$8.03	\$7.82	\$7.65	\$7.62	\$7.58	\$7.55	\$7.51
Group Loans +1%									
- NPAT upside (cash basis)	0.8%	0.8%	0.8%	0.8%	0.8%	0.8%	0.7%	0.7%	0.7%
- Price target upside	\$0.82	\$0.82	\$0.82	\$0.82	\$0.82	\$0.81	\$0.81	\$0.81	\$0.80
RBS loans +1%									
- NPAT upside (cash basis)	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%	0.5%
- Price target upside	\$0.55	\$0.55	\$0.54	\$0.54	\$0.53	\$0.53	\$0.53	\$0.52	\$0.52
B&PB/IB&M loans +1%									
- NPAT upside (cash basis)	0.4%	0.4%	0.4%	0.4%	0.4%	0.4%	0.4%	0.4%	0.4%
- Price target upside	\$0.44	\$0.43	\$0.43	\$0.43	\$0.43	\$0.43	\$0.43	\$0.43	\$0.42
NZ loans +1%									
- NPAT upside (cash basis)	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%
- Price target upside	\$0.14	\$0.14	\$0.14	\$0.14	\$0.14	\$0.15	\$0.15	\$0.16	\$0.16
Other income +1%									
- NPAT upside (cash basis)	0.4%	0.4%	0.4%	0.4%	0.4%	0.4%	0.4%	0.4%	0.4%
- Price target upside	\$0.46	\$0.46	\$0.45	\$0.44	\$0.43	\$0.43	\$0.43	\$0.43	\$0.43
BDD +1%									
- NPAT upside (cash basis)	-0.1%	-0.1%	-0.1%	-0.1%	-0.1%	-0.1%	-0.1%	-0.1%	-0.1%
- Price target upside	-\$0.06	-\$0.09	-\$0.10	-\$0.10	-\$0.09	-\$0.09	-\$0.09	-\$0.09	-\$0.09
Costs +1%									
- NPAT upside (cash basis)	-0.9%	-0.8%	-0.8%	-0.7%	-0.7%	-0.7%	-0.7%	-0.7%	-0.7%
- Price target upside	-\$0.96	-\$0.90	-\$0.85	-\$0.81	-\$0.77	-\$0.77	-\$0.76	-\$0.76	-\$0.76

SOURCE: COMPANY DATA AND BELL POTTER SECURITIES ESTIMATES

# Commonwealth Bank as at 12 January 2022

RecommendationHoldPrice\$101.76Target (12 months)\$108.00

Table 8 – Financial sumn	nary										
Commonwealth Bank							Share Price				101.76
As at	12-Jan-22						Market Cap	(A\$M)			173,642
PROFIT AND LOSS						VALUATION DATA					
Y/e June 30 (\$m)	2020	2021	2022e	2023e	2024e	Y/e June 30	2020	2021	2022e	2023e	2024e
Net interest income Other banking income	18,610 4,837	18,839 5,007	18,902 4,963	19,420 5,209	19,954 5,494	NPAT (cash basis) (\$m) NPAT (cash basis, continuing) (\$m)	7,225 <b>7,225</b>	8,653 <b>8,653</b>	8,718 <b>8,718</b>	9,130 <b>9,130</b>	9,637 <b>9,637</b>
Total banking income	23,447	23,846	23,865	24,629	25,448	EPS (statutory basis) (cps)	418	499	535	570	600
Funds management income	173	165	182	190	195	- Growth	-14%	20%	7%	7%	5%
Insurance income Total operating income	141 <b>23,761</b>	145 <b>24,156</b>	108 <b>24,156</b>	108 <b>24,928</b>	108 <b>25,751</b>	EPS (cash basis) (cps) - Growth	408 -17%	489 20%	501 3%	535 7%	565 6%
Operating expenses	-10,996	-11,359	-11,111	-10,914	-10,886	EPS (cash basis, continuing) (cps)	408	489	501	535	565
Loan impairment expense	-2,518	-554	-728	-1,113	-1,250	- Growth	-12%	20%	3%	7%	6%
Net profit before income tax	<b>10,247</b> -3,022	<b>12,243</b> -3,590	<b>12,316</b> -3,598	<b>12,900</b> -3,770	<b>13,616</b> -3,979	P / E ratio (times) P / Book ratio (times)	24.9 2.4	20.8 2.2	20.3 2.3	19.0 2.2	18.0 2.1
Corporate tax expense Minority interests	-5,022	-5,550		-3,770	0	P / NTA ratio (times)	2.7	2.4	2.5	2.4	2.3
Net profit after tax from discontinued	0	0	0	0	0	Net DPS (cps)	298	350	374	403	426
operations											
Investment experience NPAT (cash basis)	7, <b>225</b>	0 <b>8,653</b>	0 <b>8,718</b>	0 <b>9,130</b>	0 <b>9,637</b>	Yield Franking	2.9% 100%	3.4% 100%	3.7% 100%	4.0% 100%	4.2% 100%
Adjustments	163	190	598	598	598	Payout (cash basis, target 70-80%)	73%	72%	75%	75%	75%
NPAT (statutory basis)	7,388	8,843	9,316	9,728	10,235						
CASHFLOW						CAPITAL ADEQUACY Y/e June 30	2020	2021	2022e	2023e	2024e
Y/e June 30 (\$m)	2020	2021	2022e	2023e	2024e	Risk weighted assets (\$m)	454,948	450,680	465,523	502,495	546,711
NPAT (cash basis)	7,225	8,653	8,718	9,130	9,637	Average risk weight	47%	45%	45%	48%	50%
Increase in Joans	-19,318	-42,955	-22,936	-23.466	-24,278	Tier 1 ratio	13.9% 11.6%	15.7% 13.1%	13.9% 11.3%	13.6% 11.3%	13.4% 11.3%
Increase in loans Increase in other assets	-19,318	-42,955 20,609	-22,936 -9,680	-23,466	-24,278 -11,164	CET1 capital ratio Total capital ratio	11.6% 17.5%	13.1% 19.8%	11.3% 17.9%	11.3% 17.3%	11.3% 16.8%
Capital expenditure	-3,219	318	-160	-165	-170	Equity ratio	7.1%	7.2%	6.7%	6.8%	6.9%
Investing cashflow	-23,801	-22,028	-32,776	-34,024	-35,612						
Increase in deposits & borrowings	68,568	53,814	25,405	26,285	27,196	DIVISIONAL Y/e June 30 (\$m)	2020	2021	2022e	2023e	2024e
Increase in deposits a borrowings	-33,374	17,383	10,367	4,640	5,254	Retail Banking Services		_0_1	_3		
Ordinary equity raised	0	0	0	0	0	Net interest income	9,697	9,897	10,027	10,278	10,535
Other	-3,840 <b>31,354</b>	-1,946 <b>69,251</b>	-11,715 <b>24,058</b>	-6,031 <b>24,894</b>	-6,475 <b>25,975</b>	Other income	1,510 <b>11,207</b>	1,347 <b>11,244</b>	1,207 <b>11,234</b>	1,320 <b>11,598</b>	1,438 <b>11,973</b>
Financing cashflow	31,334	03,231	24,030	24,034	20,313	Total banking income Operating expenses	-4,335	-4,321	-4,355	-4,348	-4,314
Net change in cash	14,778	55,876	0	0	0	Loan impairment expense	-1,034	-134	-537	-642	-752
Cash at end of period	44,165	100,041	100,041	100,041	100,041	Net profit before tax	<b>5,838</b> -1,743	<b>6,789</b> -2,024	<b>6,342</b> -1,891	<b>6,608</b> -1,970	<b>6,906</b> -2,059
BALANCE SHEET						Corporate tax expense  Cash net profit after tax	4,095	4,765	4,452	4,638	-2,059 <b>4,847</b>
Y/e June 30 (\$m)	2020	2021	2022e	2023e	2024e	Home loans	400,921	429,420	440,156	451,159	462,438
Cash and liquid assets	44,165	100,041	100,041	100,041	100,041	Consumer & other loans	14,001	13,188	13,518	13,856	14,202
Divisional gross loans Provisions	774,622 -6,363	817,425 -6,211	840,229 -6,079	863,722 -6,106	887,926 -6,031	Deposits Deposits non bearing interest	246,031 33,882	255,502 45,267	264,445 46,851	273,700 48,491	283,280 50,188
Divisional IEA	59,047	52,632	54,001	55,405	56,847	Deposits from bearing interest	00,002	40,201	40,001	40,401	00,100
Other IEA & other loans	114,393	101,852	110,163	119,152	128,875	BB / IB&M					
Intangibles	6,944 5,602	6,942 5,284	6,942 5,444	6,942 5,608	6,942 5,778	Net interest income	7,304 2,382	6,573 2,571	6,475 2,426	6,637 2,546	6,803 2,698
PP&E Insurance assets	0,602	5,264	0,444	0,000	5,776	Other income Total banking income	2,362 <b>9,686</b>	9,144	8,901	9,182	9,501
Other assets	15,650	13,997	13,997	13,997	13,997	Operating expenses	-3,479	-3,632	-3,871	-3,782	-3,747
Total assets	1,014,060	1,091,962	1,124,738	1,158,762	1,194,374	Loan impairment expense	-1,137	-329	-83	-334	-342
Divisional deposits & borrowings	703,962	757,775	783,180	809,466	836,661	Net profit before tax Corporate tax expense	<b>5,070</b> -1,333	<b>5,183</b> -1,503	<b>4,948</b> -1,428	<b>5,067</b> -1,463	<b>5,411</b> -1,562
Other borrowings	220,664	239,156	249,523	254,163	259,417	Cash net profit after tax	3,737	3,680	3,519	3,604	3,849
Other liabilities	17,421	16,313	16,313	16,313	16,313	Loans	277,412	280,085	287,087	294,264	301,621
Total liabilities	942,047	1,013,244	1,049,017	1,079,942	1,112,392	Other IEA IBL	48,147 288,136	42,022 298,431	43,073 308,876	44,149 319,687	45,253 330,876
Ordinary share capital	38,131	38,420	32,420	32,420	32,420	Deposits non bearing interest	58,407	74,191	76,788	79,475	82,257
Other equity instruments	0	0	0	0	0		,		-,	-,	
Reserves	2,666	3,249	3,249	3,249	3,249	Wealth Management	0	0	0	0	0
Retained profits Minority interests	31,211 5	37,044 5	40,047 5	43,146 5	46,308 5	Funds management income Insurance income	0	0	0	0	0
Total shareholders' equity	72,013	78,718	75,721	78,820	81,982	Total operating income	Ö	Ŏ	Ö	Ö	Ö
• •						Volume expenses	0	0	0	0	0
Total sh. equity & liabs.	1,014,060	1,091,962	1,124,738	1,158,762	1,194,374	Operating expenses  Net profit before tax	0 <b>0</b>	0 <b>0</b>	0 <b>0</b>	0 <b>0</b>	0 <b>0</b>
WANOS - statutory (m)	1,769	1,771	1,740	1,706	1,706	Corporate tax expense	0	0	0	0	0
WANOS - cash (m)	1,769	1,771	1,740	1,706	1,706	Investment experience	0	0	0	0	0
PROFITABILITY RATIOS						Cash net profit after tax FUA	<b>0</b> 0	<b>0</b> 0	<b>0</b> 0	<b>0</b> 0	<b>0</b> 0
Y/e June 30	2020	2021	2022e	2023e	2024e	I UA	U	U	U	U	U
Return on assets (continuing)	0.7%	0.8%	0.8%	0.8%	0.8%	New Zealand					
Return on equity (continuing) Leverage ratio	<b>10.2%</b> 6.3%	<b>11.5%</b> 6.5%	<b>11.6%</b> 5.8%	<b>11.9%</b> 6.0%	<b>12.0%</b> 6.2%	Net interest income	1,934 375	2,117 424	2,202 388	2,307 402	2,418 417
Net interest margin (continuing)	2.07%	2.03%			6.2% 1.95%	Other income Total banking income	2,309	424 2,541	2, <b>590</b>	2, <b>709</b>	2,835
Cost / income ratio	46%	47%	46%	44%	42%	Funds management income	136	140	156	164	169
Cost / average assets	1.10%	1.06%	1.00%	0.95%	0.92%	Insurance income	0	0	0	0	0
Growth in operating income Growth in operating expenses	1% 2%	2% 3%	0% -2%	3% -2%	3% 0%	Total operating income Operating expenses	<b>2,445</b> -1,032	<b>2,681</b> -1,071	<b>2,746</b> -1,085	<b>2,873</b> -1,085	<b>3,004</b> -1,125
Jaws	-1%	<b>-2%</b>			4%	Loan impairment expense	-292	5	-109	-137	-155
						Net profit before tax	1,121	1,615	1,552	1,652	1,724
ASSET QUALITY Y/e June 30	2020	2021	2022e	2023e	2024e	Corporate tax expense	-312 0	-456 0	-437 0	-465 0	-486 0
Loan impairment expense / GLA	0.33%	0.07%		0.13%	2024e 0.14%	Minority interests Investment experience	0	0	0	0	0
Loan impairment expense / RWA	0.55%	0.12%	0.16%	0.22%	0.23%	Cash net profit after tax	809	1,159	1,115	1,187	1,238
Total provisions (\$m)	6,363	6,211	6,079	6,106	6,031	Loans	82,288	94,732	99,469	104,442	109,664
Total provisions / RWA Indiv ass prov / gross imp assets	1.40% 27%	1.38% 26%	1.31% 30%	1.22% 30%	1.10% 30%	Other IEA Deposits	10,900 57,879	10,610 61,219	10,928 63,056	11,256 64,948	11,594 66,896
IBL / IEA	98%	103%	103%	103%	103%	Other IBL	19,626	23,165	23,165	23,165	23,165
Total provisions + GRCL / GLA	0.82%	0.76%	0.72%	0.71%	0.68%						
						Effective tax rate	29% 71%	29% 70%	29% 70%	29% 71%	29% 71%
SOURCE: BELL POTTER SECURITIES E	CTIMATEC					Payout (statutory)	11/0	10/0	10/0	/ 1 /0	/ 1 /0

SOURCE: BELL POTTER SECURITIES ESTIMATES

#### **Recommendation structure**

**Buy:** Expect >15% total return on a 12 month view. For stocks regarded as 'Speculative' a return of >30% is expected.

**Hold:** Expect total return between -5% and 15% on a 12 month view

**Sell:** Expect <-5% total return on a 12 month view

Speculative Investments are either start-up enterprises with nil or only prospective operations or recently commenced operations with only forecast cash flows, or companies that have commenced operations or have been in operation for some time but have only forecast cash flows and/or a stressed balance sheet.

Such investments may carry an exceptionally high level of capital risk and volatility of returns.

#### Research Team

Staff Member	Sector	Phone	@bellpotter.com.au
Chris Savage	Head of Research/Industrials	612 8224 2835	csavage
Analyst			
TS Lim	Banks	612 8224 2810	tslim
John Hester	Healthcare	612 8224 2871	jhester
Anubhav Saxena	Healthcare	612 8224 2846	asaxena
Marcus Barnard	Industrials	618 9326 7673	mbarnard
Sam Brandwood	Industrials	612 8224 2850	sbrandwood
James Filius	Industrials	613 9235 1612	jfilius
Sam Haddad	Industrials	612 8224 2819	shaddad
Olivia Hagglund	Industrials	612 8224 2813	ohagglund
Hamish Murray	Industrials	613 9235 1813	hmurray
Jonathan Snape	Industrials	613 9235 1601	jsnape
David Coates	Resources	612 8224 2887	dcoates
Stuart Howe	Resources	613 9235 1856	showe
Joseph House	Resources	613 9235 1624	jhouse
Regan Burrows	Resources	618 9326 7677	rburrows
Brad Watson	Resources	618 9326 7672	bwatson
Associate			
Michael Ardrey	Associate Analyst	613 9235 8782	mardrey
Daniel Laing	Associate Analyst	612 8224 2886	dlaing

Bell Potter Securities Limited ACN 25 006 390 7721 Level 29, 101 Collins Street Melbourne, Victoria, 3000 Telephone +61 3 9256 8700 www.bellpotter.com.au Bell Potter Securities (HK) Limited Room 1701, 17/F Posperity Tower, 39 Queens Road Central, Hong Kong, 0000 Telephone +852 3750 8400 Bell Potter Securities (US) LLC Floor 39 444 Madison Avenue, New York NY 10022, U.S.A Telephone +1 917 819 1410 Bell Potter Securities (UK) Limited 16 Berkeley Street London, England W1J 8DZ, United Kingdom Telephone +44 7734 2929

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T S Lim, authoring analyst, holds long positions in CBA, CBAPH and CBAPI.

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